



TYSEERS

MARINE DIVISION

Providing innovative practical support

Since 1820





MARINE

Tysers Marine Division

Not surprisingly for a company that started life nearly two centuries ago and spawned a shipping line, our Marine division is one of the oldest and most highly respected in the London market. All personnel are client focused and combine to provide a seamless broking, administration and claims service.

In addition to conducting traditional Marine business, the division also encompasses Energy and War & Terrorism teams. Further information on products, activities and personnel are included in the more detailed class sheets, which – if not enclosed herewith – are available on request.



“Our emphasis is on gaining a clear understanding of our clients’ risk exposures and designing the most appropriate and cost-effective solutions to meet their needs.

As one of the strongest and most experienced marine teams in the London market, we value our reputation for integrity and always strive to obtain the most competitive terms and widest coverage, backed up by the highest level of service. Our fully integrated placing and claims structure enables us to develop and maintain strong, long-term relationships with our clients, which gives us confidence in our ability to match their highest expectations.”

Jonathan Macey
Managing Director Marine Division

Areas of Expertise

- Hull & Machinery (H&M).
- War Risks.
- Loss of Hire/Trade Disruption (TDI).
- Liabilities – Protection and Indemnity (P&I), other marine liabilities, including contractual.
- Ports and Terminals.
- Yachts.
- Cargo – marine and air transit risks, project cargoes, carnet and Stock Throughput Risks.
- Reinsurance.
- Builders Risks – including related delay covers and Contract Repudiation.
- Miscellaneous – including Mortgagees Interest, Kidnap and Ransom, Strike Risks and Confiscation.

Key Strengths

- **Global expertise** – With particular strength in the UK, Europe, Indian sub-continent, South East Asia, the Far East and South America.
- **Rapid response** – The ability to address the requirements of both the largest and smallest operators with equal attention and to respond promptly to all business enquiries.
- **Strong trading relationships** – Co-operation developed with first class retail brokers in strategic locations worldwide. We provide a peerless service to some of the best independent brokers producing business from some of the most exciting emerging maritime centres.
- **Established market presence** – Strong relationships with Market and P&I underwriters facilitate competitive pricing. Our standing and reputation in the London and other major marine insurance markets ensures us ready access to market leaders worldwide.
- **Extensive experience** – Our team has a unique blend of experience to put at clients' disposal, many of them having worked previously for International Group P&I Clubs, leading insurers and other major brokers.
- **Traditional and Innovative** – We design comprehensive proportional and non-proportional treaty programmes for our clients, using traditional and non-traditional methods of risk transfer in order
- **To achieve optimum results** – Our reinsurance clients range from the London Market to other major marine underwriting centres, P&I Clubs, fixed premium and overseas insurers.
- **Ability to solve problems** – For example, our approach to Loss of Hire/TDI, where years of experience designing cover for owners and all types of tonnage, ranging from cruise ships to off-shore supply vessels, has allowed us to establish a market-leading reputation. We arrange cover for traditional marine loss of hire and trade disruption risks, including bespoke protection against financial loss from industrial disputes and/or strikes.
- **Proactive claims service** – Our integrated claims team is involved in all accounts from inception. The broking and claims teams work in harmony to deliver a complete service. Our claims staff maintain a clear and regular dialogue with our clients, regardless of the level of specific claims activity on their accounts.

Our latest comprehensive annual P&I report is available on CD and in printed format. The report analyses all the major P&I providers and is always received with interest by the marine insurance market.

Contacts

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