

PROPOSAL FORM

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This form contains electronically enabled form fields, so you can easily complete it online and submit using the button at the end of the form. Or, if you prefer, you can print this form and complete it by hand.

PF	RACTIC	E DETAILS								
1.		and address(es) of dicate all office ad titles)								
	b) Telep	none number								
	c) Email	Address								
	d) Webs	ite Address								
	e) Date	firm established								
		egistration Numbe								
	g) Is the branch of	re a resident Princ ffice?	ipal in each	Yes If No , please	No advise how each o	office is supervised	l in the notes se	ection		
2.	a) Practi	ce Status		Sole Prac	ctitioner	Partnership PLC	LLP ABS			
	b) Has the Practice been approved/intending to convert to an Alternative Business Structure?			Yes No If Yes , please forward a copy of your licence or details of when your application will be accepted						
3.		last renewal, hav ficant changes wit		Yes No If Yes , please provide details in the notes section						
4.	Provide d	etails of any Prior	Practice(s) with wh	ich the Practice h	as merged and/or	acquired in the pas	t 10 years			
	Name o	f Practice(s)	Year Established	Date of merg acquisition successio	n/ Practi		urchased?	Approx. how many Solicitor Fee-Earners joined the Practice?		
					Yes Yes	No Yes				
					Yes	No Yes	No No			
5.	a) Detai	s of all Solicitors (Partner/Principal, <i>A</i>	Assistant or Consu	ıltant)					
	Title	Full N	lame	Date of Birth	Status	Full or Part Time?	SRA ID Number	Year of Admission		



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PF	PRACTICE DETAILS (CONTINUED)										
	b) Please provide all information requested for every non-solicitor Principal, Member, Director or Partner										
	Title	Full Name		Date of Birth		Role		Fee Earner?	Full or Pa Time?	rt	Regulatory Body
								Yes No			
								Yes No			
								Yes No			
								Yes No			
c) Do any Principals or other fee earners also work for any other law firms or businesses? If Yes , please provide full details in the notes section							No				
	d) Does the Practice or any Partners, Members or Directors exercise control/ financial interest in any company or organisation for which the Practice undertakes work? If Yes , please provide full details in the notes section								No		
	e) Does any outside individual or company have any financial or business interest in your firm? If Yes , please provide full details in the notes section								Vo		
	f) Provide r	names of the perso	n(s) nomi	inated as the	COLP, C	OFA and the N	/ILRO	and their date o	fjoining the F	ractice	
	Full Nan	ne				COLP		COFA	MLRO		Date Joined
	_	le the full name of t		n responsible t	for risk r	management in	your	Firm			
		e provide their Sta									
		se provide their em	nail addre	ess							
6.	Other staff	numbers:						me Fee Earners			
								me Fee Earners			
					Regist	•		oreign Lawyers			
						All other st	aff (ir	ncl. Secretarial)			
7.		provide gross fee in period, from your o					ng pe	riods and an esti	mate of gross	fee inc	come for the current
				Date		UK	Į	JSA/Canada	Elsewh	iere	Total
		Current Year			£		£		£		£
	Last Compl				£		£		£		f
		leted Year 1			£		£		£		£
	Prior Comp	leted Year 2			£		£		£		f
	b) Have you performed any work in the last five years in the UK or elsewhere for persons, companies, firms or organisations based in the USA or its territories or possessions, or Canada? If Yes , please provide full details in the notes section					Yes		No			
	c) Is the Practice represented in any way in the US or its territories or possessions, or Canada? If Yes , please state how and provide details in the notes section							ions,	Yes	N	No



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AREAS OF WORK

a) Please provide the percentage of gross fees allocated to each area of Practice in the last three completed accounting periods. If you are a new Practice, estimate percentages for the coming year rounded to the nearest whole percent.

	Last Completed Year	Prior Year (-1)	Prior Year (-
1. Administering oaths, taking affidavits and notary public	%	%	
2. Agency advocacy	%	%	
3. Acting as an arbitrator, adjudicator or mediator	%	%	
4. Children, mental health tribunal and welfare	%	%	
5. Commercial litigation	%	%	
6. Commercial/corporate work (excl. work related to public companies)*	%	%	
7. Commercial/corporate work for public companies*	%	%	
8. Conveyancing- commercial**	%	%	
9. Conveyancing- residential**	%	%	
10. Criminal Law	%	%	
11. Debt Collection	%	%	
12. Defendant litigious work for insures incl. defendant personal injury	%	%	
13. Employment – contentious	%	%	
14. Employment – non-contentious	%	%	
15. Financial advice and services regulated by the SRA	%	%	
16. Immigration	%	%	
17. Landlord and tenant	%	%	
18. Lecturing and related activities and expert witness work	%	%	
19. Litigious work other than given in any other category***	%	%	
20. Marine Litigation	%	%	
21. Matrimonial/Family	%	%	
22. Non-litigious work other than given in any other category***	%	%	
23. Offices and appointments	%	%	
24. Personal injury	%	%	
25. Probate and estate administration	%	%	
26. Property management, valuations and real estate agency	%	%	
27. Tax planning	%	%	
28. Town and county planning	%	%	
29. Wills	%	%	
30. Trusts	%	%	
31. Financial advice + services where Practice has opted into FCA regulation	%	%	
32. Intellectual property including patent, trademark and copyright***	%	%	
Total must equal 100%	%	%	

^{*} Please complete question 9

^{**} Please complete Conveyancing Questionnaire

^{***} Please provide details/breakdowns in the notes section



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AF	REAS OF WORK (C	CONTINU	JED)							
	b) Is more than 20% of the lf Yes , please provide full		me derived from one client on e client on the section	or one i	ndustry sector?		Yes	No		
			r introduced a client to a tax efficient scheme or ovide full details in the notes section			Yes	No			
	d) Do you give Foreign La	w Advice? /	f Yes , please provide full det	tails in t	the notes section		Yes	No		
CC	COMMERCIAL									
9.	9. a) In respect of commercial work please provide gross fee income for the last accounting period									
	Area		i) Gross Fees - Non-	public	companies	ii) Gro	oss Fees -	Public companies		
	Mergers & Acquisitions		£			£				
	Debt Issuance/Securitisa	ation	f			£				
	Project Financing		f			£				
	Pension Schemes		f			£				
	Tax		f			£				
	Insolvency		f			£				
	Regulation/Compliance		£			f				
	General Commercial		f			£				
	Investment Schemes		f			£				
	Other (please specify)		f			£				
	b) Has the Practice provide industry clients or to any If Yes , please provide full	sporting pro		advice	to any entertainn	nent	Yes	No		
	c) Please provide details	of the 5 larg	est commercial work contra	acts und	lertaken by the Pra	actice over	the last 3 y	ears		
	Transaction Type	Public/	Non-Public Company	Co	ntract Value	Fees E	arned	Year Completed		
				£		£				
				£		£				
				£		£				
				£		£				
				£		£				
PE	RSONAL INJURY									
10.	a) Please state the numb	er of Fee Ear	ners in your Practice who u	ndertak	ce/have undertake	n Personal	Injury work	(
			Last Completed Year		Prior Yea	ar (-1)		Prior Year (-2)		
	Principals									
	Solicitors (excl. Principal	ls)								
	Other Qualified Fee Earn	ers								
	Non-Qualified Fee Earne	ers								
How many of the above are members of APIL?										



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PERSONAL INJURY (CONTINUED)								
b) Please advise your current Personal Injury work by percentage								
Clinical Negligence	Clinical Negligence RTA EL/PL							
%								
c) How many open claimant Personal I	njury cases does your Practic	e currently have?						
d) What was your average Personal In	jury settlement over the past	three years?	£					
e) What was your highest Personal Inj	ury settlement over the past t	hree years?	£					
f) Please estimate the percentage of P	ersonal Injury work (claimant)	you currently have in each of the	ne fo	llowing categories				
,	Small	Fast Track		Multi Track				
%								
g) Estimate the number of current Pe £250,000	rsonal Injury cases where the	expected settlement exceeds						
h) Has the firm acted on behalf of cla	imants seeking damages for	overseas sickness claims?						
i) On how many occasions have you r	eceived requests for files in r	espect of settled claims?						
j) Please provide the following inform	nation:							
				Last completed year				
Percentage of cases under a CFA or	DBA		%					
Percentage success rate of such case	ses		%					
Typical monthly WIP level in the las	t 12 months		£					
Last completed months WIP			£					
k) Do you undertake work or accept an or referral networks? <i>If Yes, please pro</i>				Yes No				
	I) Does the Practice vet Personal Injury cases for a third party? If Yes , please provide name(s) and full details in the notes section							
m) i) What percentage of your current	cases, at any time have ATE I	nsurance?	%					
ii) Please provide the names of all A last two years	ATE insurance providers you d	eal with or have dealt with in th	ne					
n) Have your files been audited or has If Yes , provide details in the notes sec				Yes No				
	o) Do you receive/have you received, at any time in the last three years, any commission/financial incentive from any insurer? <i>If</i> Yes , <i>please provide full details in the notes section</i>							
Please provide a copy of any stand commissions, financial incentives		_	ice (of ATE insurer and any				
p) Do you use any particular provider f If Yes , please provide details including the level of instructions in the notes se	identity of provider, percenta			Yes No				
q) How do you source your work?								



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LITIGATION					
11. a) In the past year please list the 5 largest matter	S:				
Type of Litigation	Claim Value (£)	Open/Closed	If Closed, was claim successful?		
			Yes No		
			Yes No		
			Yes No		
			Yes No		
			Yes No		
b) Has the Practice been sanctioned or reprimand Rules, Practice Directions, Court Orders or time If Yes , please provide full details in the notes se	to the Civil Procedure	Yes No			
	c) In the past 6 years, has your Practice ever accepted instructions for any class actions or other group litigation, either acting for the Defendant or Claimant?				
compensation claims?	d) In the past 3 years, has your Practice handled any Payment protection Insurance (PPI) compensation claims? If Yes , please confirm how many files have been opened				
e) In the past 3 years, have you dealt with any ma secured for you client was above £3,000,000 o			Yes No		
f) In the past 6 years, has your Practice handled a not an ATE or BTE insurer? If Yes, please provide full details in the notes see	Yes No				
f) What procedures are in place to identify and account for future spousal pension rights when completing settlements? If this process has changed in the past 3 years please detail how.					



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PRACTICE CERTIFICATION & REGULATORY ISSUES	
12. After full enquiry, has the Practice, Prior Practice or any current or former Principals, Partners, Members, Director employees (including while at another Practice) ever:	s, consultants or
a) Been the subject of an investigation that lead to adverse findings by any regulatory body?	Yes No
b) Been the subject of a monitoring visit from the Law Society, the SRA or any other regulatory body?	Yes No
c) Been subject to an intervention by the Law Society, the SRA or any other regulatory body?	Yes No
d) Been refused a practicing certificate?	Yes No
e) Been the subject of a cost or penalty order or reprimand by the SDT?	Yes No
f) Been granted a conditional practising certificate?	Yes No
g) Been investigated as a result of breach of the Solicitors' Account Rules or have the firms accounts been qualified in the last 5 years?	Yes No
h) Engaged with the SRA at any time regarding the financial stability of the Practice?	Yes No
i) Has the COLP/COFA reported any material breaches to the SRA?	Yes No
j) Had any reason to notify a supervisory authority or regulator in respect of a data breach?	Yes No
k) Been subject to a civil or criminal judgement (other than minor traffic offences) or a petition for bankruptcy, or entered into any voluntary insolvency arrangements?	Yes No
I) Been refused Professional Indemnity Insurance by any qualifying insurer?	Yes No
m) Applied to the Assigned Risk Pool?	Yes No
If you answered Yes to any of the above, please provide details and attach a copy of all correspondence, or reports issues by the Law Society, the SRA, LeO, LCS or former OSS or CSS and/or any other regulatory or	
CLAIM DETAILS	
13. a) Has any claim (successful or otherwise) been made against the Practice or its predecessors in business or any Partners/Principals or any firm which you are a successor in Practice for the following insurance years?	of the present or former
2013/14	Yes No
2014/15	Yes No
2015/16	Yes No
2016/17	Yes No
2017/18	Yes No
2018/19	Yes No
Please attach a copy of your confirmed claims history as supplied by qualifying insurers.	
b) After enquiry of all Principals, Members and employees are there any claims against your Practice or any circumstances which may give rise to a claim against your Practice, which you have not already notified to your insurers? If Yes, please provide full details including estimated quantum at the back of this document	Yes No
c) Have there been any circumstances, incidences or claims arising from fraud or dishonesty of your Partners or Employees? If Yes, please provide full details including estimated quantum at the back of this document	Yes No



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ANNUAL ACCOUNTS							
14. a) Please provide a copy of the annual accounts for following information from your accounts for the la		finaı	ncial year. In ad	ddition, plea	ise pr	rovide the	
			Previous Financial Year	Last Comple Financial Y		Estimated for Cu Financial Yea	
Operating/Administrative Expenses excl. Partner/	Principal salary & drawings	£		, manorar i	Ju.		Π
Net Profit/Loss after tax and before drawings		£					
Total Partner/Principal drawings or Member/Direct	ctor Remuneration	£					
Net worth of the Practice (Total Assets less Total	Liabilities)	£					
b) Please confirm the total fees outstanding to yo	ur Practice as at the date of this ap	plica	tion? £				
c) What percentage of the amount was billed mo	re then 90 days ago?		%				
$\boldsymbol{d}\boldsymbol{)}$ What is the total estimate of unbilled work in \boldsymbol{j}	progress as at the date of this appl	icatio	n? £				
e) In the last completed financial year, did writter turnover in any period?	n off/uncollected fees exceed more	than	5% of	Yes		No	
f) Does the firm have an overdraft facility? If 'Yes', please confirm the current balance owi	ng.		£	Yes		No	
g) Has the Practice recieved or sought any advice of the firm, whether acted upon or not?	or recommendations on the finance	ial re	structure	Yes		No	
INFORMATION SECURITY & FRAUD	PREVENTION						
15. a) Please confirm who is responsible in the Practice for information security?							
b) What firewall & malware protection systems do you have in place and how often are they reviewed & updated?							
c) What controls do you have in place to combat internal and external frauds & scams?							
d) Do staff undergo information security & scam training? If so, please advise the type of training undertaken, frequency of training & if all staff included. If No , please explain why							
e) Please advise your processes for backing up data and confirm how frequently this is done.							
f) Is the firm accredited with any of the following s	standards:						
	i) CREST Cyber Esser	ntials				Yes N	Vo
	ii) CREST Cyber Esse	ential	s Plus			Yes N	Vo
	iii) ISO 270001 Infor	matic	on and Data Se	curity		Yes N	Vo
	iv) ISO 9001 Quality	Mana	agement			Yes N	Vo
g) i) Do you have an Information Classification Pol terms of both the sensitive nature and financial va		info	rmation receive	ed in		Yes N	Vo
ii) If Yes, please clarify how you control who has access to restrictive, confidential or sensitive information?							



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INFORMATION SECURITY & FRAUD	PREVENTION (CONTINUED)						
h) Has the Practice been able to comply with the Regulation that came into effect 25 th May 2018?	requirements of the General Data Protection	Yes No					
i) Do you terminate all computer access and user Partner or Employee leaves the Practice?	accounts as part of the exit process when a	Yes No					
j) If a request is received to alter the payee details held by the Practice (including account information, invoice changes, telephone numbers, contact information or location), what additional checks are in place to verify the request?							
k) i) Is there a Business Continuity Plan in place the cyber-security incident?	hat addresses what happens in the event of a	Yes No					
ii) If Yes, please provide details							
iii) If No , please advise how you would deal with this type of incident							
I) Do you outsource any Accounting or Information	n Security functions to a third party company?	Yes No					
If Yes , i) Which services are outsourced and to whom?							
ii) If third parties handle confidential and sensit contractual requirements, including privacy and for security breaches and audit rights?	ive information are they subject to information security obligations, indemnification	Yes No					
iii) Is there a process in place to test the system	ns of the third party?	Yes No					
m) i) Do you use a third party to undertake Penetr in your IT systems?	ation Testing Services to identify potential weaknesses	Yes No					
ii) If Yes , please advise who you use and what steps have been taken to improve your security							
RISK MANAGEMENT							
16. a) Who is the designated person in your Practice v	with responsibility for Risk Management?						
	Name						
	Position						
	b) Which of the following standards is the Practice currently accredited with? Give details of the date of first accreditation in each case.						
Lexcel							
	ISO 9001						
	CQS						
	Other (specify)						
c) Has the firm been removed or suspended by any accredited bodies or been given notice thereof?							



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RISK MANAGEMENT (CONTINUED)		
d) i) Before accepting new instructions are all new	v clients and is each new matter:	
	Checked for conflicts of interest	Yes No
	Graded by level of risk	Yes No
ii) If you have a procedure in place to grade by level of risk, please provide details of the criteria used for assessing whether a case is low, medium or high risk		
e) i) Approximately what percentage of transaction without ever having met the client?	ns have been undertaken in the last year %	
ii) What enhanced vetting procedures do you follow in such cases?		
f) i) Are staff who take copies of client identification training in the identification of fraudulent documer		Yes No
ii) What steps do you take to verify the identity and credibility of other parties in a transaction?		
g) Do you require a file opening form, Anti Money being able to record time on a matter? If No , pleas able to record time in the notes section	Laundering check and engagement letter, prior to se explain what checks are undertaken prior to being	Yes No
 h) How do you ensure that letters of engagement: i) accurately define what is included/excluded f ii) set out meaningful time and fee estimates iii) are updated as required during the course of iv) otherwise mitigate risk for the firm? 	from the scope	
i) What procedures are in place to ensure that critical dates and time limits are met?		
j) Are all non-routine undertakings given recorded you record undertakings and ensure they have bee		Yes No
k) If the Practice provides professional services for Partnership/Directorship or has any other financial a Solicitor other than the Principal/Director connect of No , pease provide details in the notes section	interest, are these services always carried out by	Yes No
I) Does your Practice outsource any risk and compl other work? If Yes , please provide details, including approximate date of the last due diligence checks	ng details of any due diligence undertaken and the	Yes No
m) Does your Practice provide 'unbundled' legal ac If Yes , please provide details including details of a date of the last due diligence check in the notes se	any due diligence undertaken and the approximate	Yes No
n) Please explain how incoming & outgoing correspondence is monitored by Partner/Senior Solicitors/ Head of Department		



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RISK MANAGEMENT (CONTINUED)	
o) Are there any procedures in place to review substantive advice provided in emails prior to it being sent? If Yes, please provide details in the notes section	Yes No
p) Do you have a formal file closure procedure in all departments? If No, please provide details of how files are generally closed in all departments in the notes section	Yes No
q) How many complaints were received against the Practice last year?	
i) How many of these related to a complaint regarding fees?	
ii) Have any trends been identified in complaints or claims (e.g. Fee Earner, Department, Delay)? If Yes, please provide details in the notes section	Yes No
r) Do you have a risk committee or other forum where risk management issues including information security, recent scams, Law Society guidance etc. are discussed?	Yes No
i) If Yes, how often to they meet?	
s) How are risk issues/alerts communicated to relevant staff?	
t) Approximately what percentage of files are audited annually?	
i) Confirm that all Fee earners incl. Partners are included in the file review & audit process	Yes No
ii) How are files selected for audit, who undertakes the audits and how are the results documented? If there is no formal file audit procedure please explain how the files are reviewed	
u) Do you have a business continuity plan that is tested annually?	Yes No
v) Do you use any Law Society accredited software (e.g. Riliance) as part of your Risk Management controls? If No, or you want to expand on your systems, please tell us about any software or systems that you have in place to assist you in your risk management	
w) Do any Members/Staff have outside Directorship/Officership positions held in connection with the firm?	Yes No
COVER REQUIREMENTS	
17. The minimum cover required is £2,000,000 for a partnership & £3,000,000 for LLP's and other relevant r	ecognised bodies
a) Limit of Indemnity Mandatory Limit £	
Additional Limit of Indemnity required £	
Total Limit of Indemnity £	
b) Excess (deductible)	
Quotations for alternative Limits of Indemnity and levels of excess will be supplied	
c) Please state the name of the current insurer and/or broker	



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DOCUMENT CHECKLIST					
Please include the following documents with your submission (please tick relevant boxes):					
a) This Proposal Form fully completed, signed and dated	Yes				
b) For Practices undertaking Conveyancing work, please complete the Conveyancing Questionnaire	Yes				
c) Please scan and send us a sheet of your Practice's current headed paper	Yes				
d) Claims information (if applicable) for all claims and circumstances reported to Qualifying Insurers of the Assigned Risks Pool, by your Practice and any other Practice to which you are a successor Practice	Yes				
e) A copy of all reports issued by the SRA, LCS (formerly the CSS/OSS), Disciplinary Tribunal, Forensic Investigation unit and/or any other regulatory body	Yes				

DATA PROTECTION

To provide our services to you, we naturally ask you for personal information about yourself and possibly others who are to be covered by insurance, and we may also receive such information from other sources such as other brokers, health care providers and data companies. We use this information to provide our services to you and we share it with companies that process it on our behalf and at our direction and other companies that need it to make their offerings available to you, such as other brokers and insurance carriers. We use it to communicate with you about our offerings. We endeavour to protect it from unauthorised access.

Under data protection law, you may have a right to access to some or all of the personal information we hold about you, to have inaccurate personal information corrected, and to ask us to delete it, as well as other rights. We may charge a reasonable administration charge for the handling of these requests.

Please see our Privacy Policy at www.tysers.com/privacypolicy for more information about these rights and how to exercise them, and about how we collect, use and share personal information.

DUTY OF DISCLOSURE

You have a duty to give a 'fair presentation' of the risk to insurers. This means that you must clearly disclose every material circumstance which you, your senior management or persons responsible for arranging your insurance, know or ought to know following a reasonable search, before your cover is placed, when it is renewed and at any time that it is varied. Your policy wording may also stipulate that this duty continues throughout the period of insurance cover. A material circumstance is one that may influence an insurer's judgement over whether to take the risk and, if so, on what terms. If you are in any doubt as to whether a circumstance is material you are advised to disclose it. Failure to disclose a material circumstance may entitle an insurer to impose different terms on your cover or reduce the amount of a claim payable, and in some cases your cover could be invalidated which would mean that a claim would not be paid.

You are advised to keep copies of any correspondence you send to us or direct to your insurers.

DECLARATION

AFTER ENQUIRY OF ALL PRINCIPALS, CONSULTANTS AND EMPLOYEES I/We declare that the statements made by me/us in this proposal are true and complete and will form part of any contract of insurance affected thereon. I/We confirm that no material fact has been omitted, misrepresented or misstated. I/We undertake to inform you before any contract of insurance is concluded if there is any material change to the information already provided or any new fact or matter arises which may be relevant to the consideration of our proposal for insurance. Completed for and on behalf of the Practice:

Partner's Name Date

Once fully completed please ensure you save a copy of the form to your local computer before returning it to us. Please return using the submit button below or alternatively post the form and relevant documentation to us at:



Tysers | Century House | Pepper Road | Hazel Grove | SK7 5BW



SUBMIT



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