



MARINE & AVIATION

TYSERS MARINE & AVIATION

Type: Wholesale / Retail / Direct / Facultative Reinsurance / Treaty Reinsurance

Geography: Worldwide

HULL & MACHINERY / WAR RISKS / KIDNAP & RANSOM / YACHTS

Core lines of business:

- Contingency risks / kidnap & ransom (both offshore & onshore) / malicious vessel seizure.
- Hull and machinery.
- Increased value/interests.
- Loss of hire and delay products.
- Mortgagees interest.
- Marine and sub-sea equipment.
- Shipyard and related risks.
- Ship conversion risk.
- War risks.

Appetite:

- All types of commercial craft: usual minimum fleet value US\$10m, individual vessels in excess of US\$1m.
- Yachts: over US\$5m and binding authorities for smaller values.

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Yachts Contact:

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PROTECTION & INDEMNITY (LIABILITIES OF SHIOWNERS)

Core lines of business:

- Autonomous craft.
 - Charterers covers – P&I, damage to hull, bunkers.
 - Containers, including chassis extension.
 - Contractual liabilities.
 - FDD (newbuild and trading).
 - NVOC / freight forwarding.
 - P&I (includes crew, pollution etc).
 - Ship agents' liabilities.
 - Specialist operations.
 - Trade disruption.
- **Appetite:**
- All types of commercial craft: usual minimum fleet value US\$50m.

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ENERGY

Core lines of business / perils:

All classes:

- Business interruption / loss of production income / loss of hire.
- Casualty / third party liabilities.
- Construction all risks.
- Property damage.

In addition, our experienced team provides risk management and expertise across a range of additional coverages, not limited to but including:

Upstream:

- Control of well / operators extra expense.
- Decommissioning liabilities.
- Oil pollution act (OPA) coverage.

Downstream:

- Contingent business interruption.
- Natural catastrophe.

Transition & Renewables:

- Battery energy storage systems (BESS).
- Biomass and energy from waste (EfW).
- Cable laying.
- Carbon capture and underground storage.
- Geothermal.
- Hydro & tidal.
- Hydrogen.
- Nuclear risks.
- Solar.
- Wind power – on and offshore.

Power:

- Machinery breakdown and defective design.
- Natural catastrophe cover.

Geography:

- Worldwide.

Offshore / Upstream Contacts:

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Onshore / Downstream Contacts:

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CARGO AND STOCK THROUGHPUT

Core lines of business / perils:

- Agriculture & farming.
- Energy and commodity traders.
- Food & beverage industries including frozen or temperature controlled.
- Heavy equipment manufacturers.
- Mining companies.
- Offshore service companies.
- Oil, gas & commodity traders.
- Project cargo (incl. consequential loss & delay-in-start-up).
- Pharmaceutical and life science multinationals.
- Refining and manufacturing.
- Retail, distribution & logistics companies.
- Sub-sea equipment / ROVs / AUVs.
- Technology corporations.
- War on land in areas of the world such as Iraq, Afghanistan and Africa.
- Warehousing operations.

In addition, stock only and transit placements are also available for the above industries.

N.B. Stock Throughput: policies cover the transit and storage of raw materials, the stock during manufacture (although normally excluding coverage for the manufacturing process itself), subsequent storage and throughout distribution.

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CARGO REJECTION

Covers either the exporter or the importer in the event of rejection of cargo by either the state port health authorities or state veterinary authorities in the country of import.

Core products covered:

- Frozen shrimp raw and cooked.
- Frozen fish and cephalopods.
- Frozen meat and poultry.
- Seed potatoes.

Cover provided:

- Rejection only offered in conjunction with marine / war / strikes cover not as a stand-alone product.
- Warehouse to warehouse.
- World to world.

Appetite:

- Usual Limit: max US\$5m any one shipment.
- Min turnover: US\$1m.

Restrictions:

- Can only be offered on a direct basis to client.
- No reinsurance facility offered by the markets.
- No appetite for certain cargoes such as fruits, vegetables, pharmaceuticals, chip manufacturers.

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MARINE LIABILITY / PORTS AND TERMINALS

We offer access to a number of specialised marine liability multi-interest facilities.

Core classes:

- Bunkering liability.
- Charterers liability.
- Comprehensive general liability.
- Containers operators physical damage / liability.
- Docks and piers physical damage.
- General marine liability.
- Logistic operator liability.
- Marina operators liability.
- Marine professional indemnity.
- Marine trade packages.
- P&I club reinsurance.
- Ports and terminal operator packages.
- Port and terminal operator liability.
- Ship repairers liability.
- Stevedores liability.
- Umbrella liability.

As specialists in our area we can tailor any package policy to the exact needs of the client incorporating not just the liability aspect but including the property, handling equipment and business interruption.

Appetite:

- Ports / terminals with a turnover of US\$1.5m+.
- Others with a turnover of US\$1m+.

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REINSURANCE (MARINE AND NON-MARINE)

Classes:

We offer a full suite of analytical, modelling, placing and operational services for all classes of marine, war / political risk, energy upstream and downstream, property and casualty, motor, agriculture, life / health.

Types:

- Adverse development covers.
- Blended treaty – facultative contracts.
- Fronting arrangements.
- Non proportional – CAT and risk excess loss.
- Non-traditional / ART products and ILWs.
- Proportional - quota share, surplus and autofac.
- Reporting excess loss.
- Reinstatement premium protection.
- Stop loss /aggregate.

Niche specialisms:

P&I: we are market leaders in providing reinsurance for fixed and mutual carriers.

Facultative (especially for larger / complex cargo risks): complex transit and stock risks, including carve out for specific locations / named perils / monetary amounts, primary, excess and mid-level.

Fine art, precious metals and general specie segment: especially for placement of capacity risks and accumulations in target locations. We also have market-leading capability for both insurance and reinsurance of these classes and operate a cover with a limit of US\$600m with 2 leader agreement. We are not a market for JB business but can handle CIT.

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TERRORISM & POLITICAL VIOLENCE

Core lines of business:

- Active assailant.
- Business interruption.
- Contingent and non-physical business interruption.
- Denial of access.
- Liability.
- Loss of attraction.
- Malicious damage.
- Political violence.
- Sabotage and terrorism.
- Strikes, riots, civil commotions.
- War / civil war.

Geography:

- Worldwide.

Appetite:

- All risk types, occupancies and territories.

As one of London's longest standing terrorism and political violence teams with over 40 years' of combined market experience, we are able to fully understand our clients' needs and offer tailored solutions to our clients utilising our in own house products along with market provided solutions.

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CYBER

Core exposures:

- General Cyber cover 'CY' - (breach response, business interruption, system restoration, ransoms).
- Maritime Cyber cover 'CZ' – (physical damage (to ships)).

Appetite:

- Annual turnover > in excess of US\$15m.
- Fleet value > in excess of US\$50m.

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AVIATION

Classes:

- All classes of aviation.

Types:

- Aircraft hull and liability, including hull war.
- Airports including control tower liability as applicable and air traffic control.
- Fixed base operators, including refuellers, manufacturers, repairers and overhaulers of aircraft (FBOs and MROs).
- Group personal accident (or in association with aircraft) and loss of licence.

Specific areas of interest:

- Airports, including as applicable and air traffic control.
- Fleets of fixed wing aircraft with in excess of 10 passenger seats. Helicopters in excess of four.
- Fixed base operators, including ground handlers, refuellers, manufacturers, repairers and Overhaulers of aircraft.
- Non ownership liability.

Areas we tend to avoid:

- Airport authorities that are tendered.
- Flying clubs.
- National airlines / larger airlines with tenders.
- Single aircraft placements.

Aircraft domiciled in the US though airports, FBOs and MROs are of interest.

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